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February 2023-14th Edition

www.centaur-asiapacific.com

### RAIN BIRD ANNOUNCES NEW DISTRIBUTOR IN SOUTH EAST ASIA

Rain Bird has appointed Centaur Asia Pacific (Singapore) Ltd Pte as its exclusive distribution partner.

Centaur first opened in 2003 in Hong Kong and has since expanded its operations to service the Southeast Asia market and emerging markets in the region, providing products and services to clients constructing and maintaining golf courses, sports fields, landscapes, parks and gardens, hotels, resorts, and recreational facilities.

Danny Potter, Managing Director, Centaur Asia Pacific comments, "Our expert management team consists of Agronomists, Engineers, Mechanics, and Golf Course Construction Managers that specialize in commercial Asian markets and have a deep understanding of the different cultures and conditions that Asia presents. With over 150 years of combined experience in this region, the knowledge and outstanding customer service that our sales and technical teams deliver set us apart.



Mark Donohue and Danny Potter



Upon Centaur's appointment as the exclusive Rain Bird distributor, Potter wanted to make RAINSBIRD it known that "we are honoured to be entrusted with the Rain Bird brand and being given the opportunity to take their presence in the Singapore golf market to the next level".

Mark Donohue, Rain Bird International's Regional Manager, Southeast Asia adds:

"We're delighted to announce that Rain Bird golf irrigation products will be available from Centaur Asia Pacific. Danny and his team have a great grasp of the local market and are very present in the industry. We are excited to grow the brand and look forward to a long-lasting partnership with the entire CAPSG Team!"

### ECOBUNKER AT THE THAI GOLF COURSE SUPERINTENDENT'S TURF SEMINAR



In partnership with Links Golf Services in Thailand, EcoBunker was introduced at the turf seminar organised by the TGCSA Thai Golf Course Superintendent. In-depth sharing on how EcoBunker have helped to shape a beautiful bunker and increase playability with lesser maintenance in some of their projects in Thailand.

Jeffrey Eshuis (Managing Director of Centaur Hong Kong) attended this event and was pleased with the attendance and wish to see more similar events happening around Asia. Links Golf Services is our preferred partner for EcoBunker in Thailand.







### SOIL SCOUT LAUNCH NEW **DUAL DEPTH SENSOR**

World-leading soil monitoring provider Soil Scout is pleased to announce the launch of a new sensor product that has been developed after taking feedback from numerous existing customers. The ground-breaking Dual Depth Sensor (DDS), gives the well-known Soil Scout Hydra sensor an additional sensing head interconnected with a cable.

Soil Scout's Chief Science Officer, Johannes Tiusanen explains; "Many among the hundreds of Soil Scout customers have special requirements

or limitations for their underground soil monitoring needs, and most commonly, the same issues emerge more often than others: Burying the sensor deep reduces the above-ground range, and whilst that could be tackled by elevating the receiver antenna, in some places that are not always possible." issues emerge more often than others: Burying the sensor deep reduces the above-ground range, and whilst that could be tackled by elevating the receiver antenna, in some places that are not always possible."

Centaur Asia Pacific is the distributor for Soil Scout range of products in Hong Kong, Macau, Singapore, Malaysia, Vietnam, China, and South Korea.

For more information, email us at info@centaur-asiapcific.com.





## SUBAIR SYSTEMS TEAM IN SINGAPORE AND

#### **THAILAND**

SubAir System's Technicians were at the Singapore Island Country Club for a couple of weeks to integrate the Soil Scout moisture sensors and install the new TurfWatch software technology.



The complete automation of the SubAir Elite systems, whether rain or shine, takes moisture control to the next level.





Over in Thailand, the SubAir Systems were commissioned by Bryan Key of SubAir Systems USA at Wentworth Golf Club in Thailand. Bryan was on site to conduct training on the operation and maintenance of Wentworth's Khun Apiwat.

This SubAir System is the very first of its kind in Thailand. The SubAir Systems provides aeration, moisture removal and root zone temperature control to create an optimal subsurface growing environment for deep-rooted, resilient, healthy green grass.



A single SubAir unit installs in one day with no impact on the playing surface. The system integrates with USGA drainage networks already installed under most greens. All installation work is away from the green's playing surface and does not interfere with golfers on the course.







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# HYDROWICK'S PASSIVE CAPILLARY DRAINAGE IS REVOLUTIONISING THE WAY THAT TURF MANAGERS THINK ABOUT "SUB-SURFACE" DRAINAGE

It was a perfect day to show off the unique drainage capability of the Hydrowick drainage system at the award-winning Burleigh Golf Club. It is the first Hydrowick installation by Centaur Australia.

Standing water, wet conditions and bogged golf carts are now a thing of the past. Hydrowick's passive capillary drainage is revolutionising the way that Turf Managers think about "sub-surface" drainage. It is time to eliminate long-standing surface water issues for good, and dramatically reduce downtime and loss of revenue.

The beautiful Burleigh Golf Club demonstrates Hydrowick's immense capacity to drain following heavy rain. Within 25 minutes of the element being installed, this 30 mm of pooled water had disappeared.

Hydrowick is your Cost-Effective Drainage Solution. Its unique ability to provide effective and efficient drainage, coupled with its low cost and

minimally invasive installation process, makes it the ultimate tool to enhance surface quality. Maximize play time and minimize downtime with Hydrowick.



# SHOWCASING THE BEST INTERNATIONAL BRANDS AVAILABLE TO THE AUSTRALIAN MARKETS



A year on since our founder and owner of Centaur Asia Pacific, Mr Danny Potter has decided to contribute to his home country, Australia. He has received unwavering support from his family and friends to continue his effort in building a better golf scene in the region. Danny was given a boost from leading principals like Capillary Bunkers, EcoBunkers, Loksand, Hydrowick and SubAir Systems to introduce their products in Queensland, Australia.

With the increasing demand and support from the golf courses, Danny has to quickly build up the team in Australia and there came Nathan Wheble, Operation & Sales Support to assist him in building a strong base. Nathan is passionate about his work and had contributed to several improvements in the Australian office. With Nathan's foresight, he has set up a website specially cater for our Australian friends and making sure that the website is 100% relevant to Australia.

With the website up and running within weeks, we now have a good number of visitors with a steady inflow of enquiries. Centaur Australia will be continuing their effort to customise its services to the people in Australia.

We will love to hear from you. If you have any feedback or suggestion on our website and services, please email us at marketing@centaur-asiapacific.com







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#### CREATING SUSTAINABLE BUNKERS FOR MANY **MORE YEARS TO COME**













The installation of Capillary Bunkers and EcoBunker at The Empire Golf & Country Club in Brunei was completed in the 3rd quarter of 2022. With the completion, the bunkers are now protected from washouts and contaminations. It will hugely reduce the maintenance team's labour requirement and can better use their manpower on other parts of the golf course.

Centaur's Bryan Littlejohn was on-site to supervise the installation by the in-house maintenance team. Bryan was very satisfied with the installation and gave his seal of approval to the team for the professionalism and effort in the

Having both Capillary Bunkers and EcoBunker installed in these bunkers will extend the lifespan of the bunkers for at least a decade.



The T1 vacuum unit is TRILO's unique concept to adapt smaller vehicles, such as UTV's (utility vehicles), on pick-up trucks or lorries, into a small vacuum sweeper.

- Fits on many vehicles.
- Easy to operate.
- Low maintenance.
- Easy to clean.
- Can remove and collect different types of waste materials.



#### **GETTING READY FOR THE WORLD GREATEST** SPORTING EVENT

With the upcoming Olympics in 2032, the Royal Queensland Golf Club is on its way to preparing its golf courses. With so many important maintenances on hand, the club will love to make sure that they are prepared for the event.

As bunkers are one of the many maintenances they will have to look after, having to build a strong foundation is the key to lesser manpower needed to maintain the bunkers. With that in mind, the club has studied the benefits of Capillary Bunkers as the base and together with EcoBunker sealing the edge to give it the perfect bunker style.

Nothing will go wrong with the combination of Capillary Bunkers and EcoBunker.



Centaur News

#### ECOBUNKER IS SELECTED FOR THE GOLF COURSES **IN THAILAND**

EcoBunker edging system was selected for this club in Thailand because this particular project requested that the bunker maintained a look that closely stayed with the original design of the course but had increased playability and ease of

maintenance. The number of maintenance hours saved and the extremely clean bunker appearance all year round were two of the main factors that made this customer choose these products and processes for their bunker renovations.











Centaur Asia Pacific is the exclusive distributor for EcoBunker in Thailand, Hong Kong, Macau, China, Myanmar, Cambodia, Vietnam, Singapore, Malaysia, Brunei, Indonesia and the Queensland State of Australia.

The EcoBunker installation was done professionally by our trusted partner, Links Golf Services in Thailand. For more information on the benefits of EcoBunker, email us at info@centaur-asiapacific.com to learn more.

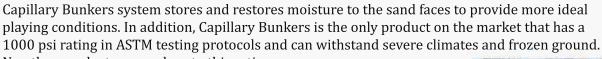
#### COMPLIMENTS AND SEAL OF APPROVAL FOR CAPILLARY BUNKERS AND ECOBUNKER

With the early success of Capillary Bunkers and EcoBunker installation at the Pacific Golf Club, Hervey Bay Golf Club, Mackay Golf Club and Toowoomba Middle Ridge Golf Club, Centaur Australia has heard compliments from all clubs and with their testimonies and approval, we received enquiries from many other clubs on their interest.



Pacific Golf Club

Capillary Bunkers not only rapidly drain rain from storms, but also moves moisture back up to the bunker sand during drier weather through special micropores and capillary action. The patented



No other product comes close to this rating.

In the 4th quarter of 2022, Centaur Australia continued to install Capillary Bunker and EcoBunker in Cairns Golf Club, Indooroopilly Golf Club and Mt. Coolum Golf Club.



Cairns Golf Club

At Cairns Golf Club, there was 20mm of rain in just 30 mins and the bunkers installed with Capillary Bunker were probably the driest place on the golf courses. With another 50mm of rain overnight and 30mm in one hour at the Pacific Golf Club, these untouched Capillary Bunkers prove the winning formula, reducing washouts and eliminating plugged balls.



Mackay Golf Club

Golf Club

What is more important than sealing the edge of the bunkers after installing the best bunker liner? Ecobunker was chosen because of the many benefits its offers. EcoBunker is the strongest

and most efficient method of constructing stacked sod walls using synthetic grass tiles. It performs as a cantilever wall, known to all civil engineers as a more efficient construction method.

When combine with Loksand, a sand stabilisation fibre. We believed that they would achieve the best results for your bunkers.

Indooroopilly Golf Club

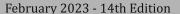


Mt Coolum Golf Club





Hervey Bay Golf Club



Centaur News

SELECTLINE EASYLINER MARK ITS SPOT WITH SPORTS SINGAPORE (SportsSG)

Centaur Asia Pacific was delighted to welcome SportsSG, a statutory board of the Ministry of Culture, Community and Youth of Singapore to the Selectline family. The first Selectline Easyliner machine and Ready-Fit Paint were delivered to the sports field in October 2022.

Selectline has been developing and producing line-marking paints in Europe for over 30 years and has research & development and production facilities in The Netherlands, France and Canada. This keeps delivery times short as well as guarantees consistent top-of-the-line quality. Every production batch is checked by their quality control and samples are stored for future reference.

Bryan Littlejohn (Business Manager for CentaurAP Singapore) is excited about

the new partnership with SportsSG and believed that they will benefit from the Easyliner machine which is made for effortless and effective line-marking solutions.

The Selectline Ready-fit paint with ultra-low consumption and in combination with the excellent wear resistance makes it a very economical line paint. Due to its fast drying time, it is a favourite of many top clubs. It is not necessary to dilute the paint with water, because this ready-to-use lining paint is immediately ready for use.



# KNOWLEDGE IS THE KEY TO MAKING THE RIGHT DECISIONS

A productive session with the staffs at the Singapore Island Country Club, sharing the latest technology found in our products and how they can benefit them in their golf courses. The new technologies found in our fertilisers mean that the club can now reduce costs while maintaining the quality of its golf courses.

Danny Potter (Owner of Centaur Asia Pacific) experience and knowledge with the club staffs and also did some demonstrations on the effectiveness of our products.

Danny said, "At Centaur, we want to educate our customers on the best practices and share our experiences in the region with them. We believed that by doing so, customers can then make the right choices to benefit their golf courses."



Education and Sharing of knowledge are the key elements to Centaur's spirit and what Centaur is about. We only want the best for your customers. Danny added, "I always remind my employees to continue getting educated in new technologies and making sure that they have up-to-date product information to share with our customers."

The day ended with the club staffs now equipped with the right knowledge to decide on the right products to use in different scenarios. Danny also thanked Mr Bryan See (SICC Landscape

Executive) for organising the training session and looking forward to more training sessions with the club.



#### CapillaryHydroponics

#### The Future Of Turfgrass

Introducing the first fully hydroponic growing system for turfgrass. Our Capillary Hydroponics Turf System ensures the right water content and gas-exchange in a turf profile by automatically controlling the water level to produce healthier turfgrass with less risk, water, maintenance and environmental impact.









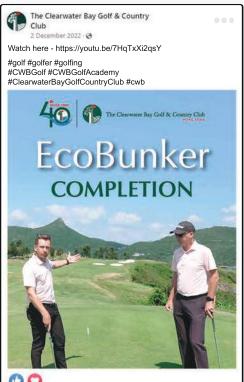


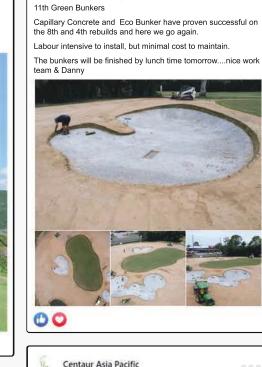


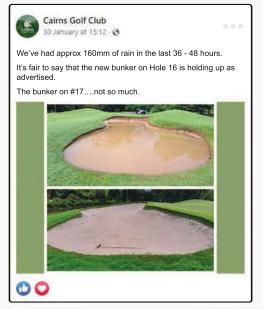
Hervey Bay Golf Club Inc

12 January at 15:44 - 3

#### Social ReCAP











Centaur Asia Pacific

Danny Potter (Owner of Centaur Asia Pacific) was in town with Team Centaur Singapore for an annual lunch gathering in celebration of the Lunar New Year.

Despite his busy schedule visiting different countries and offices, Danny always makes an effort to be with the team thanking them for their hard work

The team had a great lunch in Fu Lin Men Chinese Restaurant at the Singapore Recreation Club and the team bonding continued into the evening





#### ALL YOUR TURF CARE NEEDS IN ONE PLACE!

- Turf Equipment
- Robotic Mowers
- Bunker Liners
- Fertilizers
- Pesticides
- Grass/Seed Supply
- Drainage Solutions
  Soil Moisture Sensors
- Ventilation Fans
- Fertigation Systems
- Acid Injection
- SubAir

- Erosion Control Products
- Soil Amendments
- Bunker Edge Stabilization
- Course/Club Furnishings



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